

## Pierre DAUREU

Avocat, MCI Arb | Managing Partner



### Admission

Paris Bar

### Nationality

French

### Languages

French, English,  
Spanish, Italian

### Fields of Expertise

International commercial arbitration  
Investment arbitration  
Cross-border litigation

### Sectors

Construction & Infrastructure / Energy /  
Extracting Industry / Telecommunication /  
Maritime

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## BIOGRAPHY

Founder and Managing Partner at TALEX INTERNATIONAL, Pierre has been practising international arbitration, both in commercial and investment matters, for over a decade. Before creating TALEX INTERNATIONAL, Pierre worked in some of the most renowned arbitration boutiques in Paris.

His experience in litigation and international arbitration leads him to represent the interests of his clients before the French courts and tribunals constituted under the aegis of the main arbitration institutions (ICC, ICSID, LCIA, SCAI, DIAC, PCA) as well as before *ad hoc* tribunals, constituted in particular under the UNCITRAL arbitration rules.

Pierre has particular expertise in complex, often politically sensitive, commercial and investment disputes involving sovereign states, state entities and state-owned companies, particularly in the oil and gas, mining and construction industries.

Pierre also maintains a significant practice as an arbitrator, as well as a substantial activity as a lawyer in judicial proceedings (in France and internationally) related to arbitration and the enforcement of arbitral awards.

In 2023, Pierre was recognized as a “*rising star and future leader of the legal profession*” by Paris City of Law.

## MAIN EXPERIENCE (55+ arbitrations)

### Arbitral Tribunal

- ❖ **Sole Arbitrator** in an ICC arbitration between an English company and a Middle East State in relation with a service contract (English law - aviation sector)
- ❖ **Sole Arbitrator** in an ICC arbitration (expedited rules) between an Algerian company and a Belgium company in relation to a contract for the manufacture and international sale of goods (Algerian law)
- ❖ **Sole Arbitrator** in an ICC arbitration between a Romanian state-owned company and an Italian company of the telecommunication sector
  
- ❖ ICC French National Committee (List of arbitrators)
- ❖ Kigali International arbitration Centre (Panel of International Arbitrators)
- ❖ Thailand Arbitration Center (Panel of International Arbitrators)
  
- ❖ **Administrative Secretary** of arbitral tribunals in **24+ cases** (ICC, LCIA, SCC, DIAC, NAI, Swiss Chambers (SCAI), CCIR, LMAA, UNCITRAL Rules, PCA) related to a wide array of sectors: construction & infrastructure (autoroutes, airports, large-scale industrial and infrastructure projects), telecommunication, extracting industry (oil, gas and mining), corporate and international trade.

### Party Representative (*Arbitration*)

- ❖ Representing (co-counsel) a leading Swiss headquartered technology company in an ICC arbitration Initiated by an Italian car manufacturer related to two intertwined sponsorship and NFT licensing agreements (*USD 90 million - Italian law*)
- ❖ Representing (lead counsel) a Senagalese trading company in an ICC arbitration against a Burundese company of the agricultural sector (*USD 30 million*)
- ❖ Representing (lead counsel) a French State administrative institution in a GMAA arbitration against a pool of five German insurance companies in relation with an inland waterway insurance contract (French and German law applicable)
- ❖ Representing (lead counsel) a Latin American State in an UNCITRAL arbitration (PCA administered) initiated by a German airline
- ❖ Representing (lead counsel) a Latin American State in an ICSID arbitration (resubmission) initiated by three subsidiaries (Dutch, U.S.A. and Bahamian) of one of the world's largest oil company (*ARB/07/27 - 1.2+ billion*)
- ❖ Representing (lead counsel) a Latin American State in two identical parallel arbitrations: a proceeding initiated by two subsidiaries (UK and Spain) of a key global player of the insurance sector (*ARB(AF)/20/3 - terminated with prejudice at the State's request*); and a UNCITRAL proceeding initiated by the same Spanish company (*PCA Case No. 2021-35 - bifurcation obtained*)
- ❖ Representing a Latin American State in ICSID (annulment) proceedings against three Dutch subsidiaries of one of the world's largest oil company for the annulment of one of the largest ICSID award ever issued (8 billions before interest - *ARB/07/30*)
- ❖ Representing (lead counsel) a Latin American State in three additional facility arbitrations (ICSID) initiated jointly (one proceeding) against it by three

subsidiaries (Spanish, Belgian and Dutch) of one of the world's leading manufacturers and distributors of hygiene products (*ARB(AF)/18/3 - claims rejected for lack of jurisdiction*)

- ❖ Representing (lead counsel) a Latin American State in an UNCITRAL arbitration initiated by a dual national claiming to be a foreign investor in the cultural and audiovisual sectors (*claims rejected for lack of jurisdiction*)
- ❖ Representing a Latin American State in an ICSID additional facility arbitration initiated by a Spanish national claiming to be a foreign investor in the hotel and food industry (*ARB(AF)/16/1*)
- ❖ Representing a Latin American State in an ICSID arbitration initiated by an, allegedly Dutch, company of the transportation sector (*ARB/16/40*)
- ❖ Representing (lead counsel) a Venezuelan state-owned petrochemicals production and distribution company in an ICC arbitration initiated by two related Venezuelan and Barbadian agribusiness companies (Venezuelan law - USD 350 million)
- ❖ Representing a Cypriot import/export company against a Luxembourg securitisation company in various parallel proceedings (in France and Luxembourg), including an ICC arbitration concerning the enforcement of a receivables assignment agreement (Luxembourg law - USD 10 million)
- ❖ Representing a Latin American State in an ICSID arbitration (annulment) against a Dutch company of the food industry (*ARB/11/5*)
- ❖ Representing (lead counsel) a Latin American State in an ICSID additional facility arbitration initiated by a Canadian airline (*ARB(AF)/17/1 - 80% of claims rejected*)
- ❖ Representing (lead counsel) two Venezuelan state-owned companies against a European credit insurance company in an ICC arbitration concerning the performance of an international sale of goods contract (Swiss law - USD 14 million)
- ❖ Representing a French company in an *ad hoc* arbitration initiated by a Spanish company in relation to a long-term helicopter lease and sublease agreement (*EUR 12 million - Spanish law*)
- ❖ Representing two Iranian semi-state entities of the banking sector in an *ad hoc* UNCITRAL arbitration against a Middle Eastern state (USD 400 million)
- ❖ Representing the Republic of Sudan in an ICSID arbitration initiated under the Jordan-Sudan and Lebanon-Sudan BITs (*ARB/14/2*)
- ❖ Representing an Omani construction company in two ICC arbitrations against à Sultanate of the Middle East concerning two contracts for the construction of sections of highway and roads (*USD 110 and 220 million*)
- ❖ Representing an Italian group of companies against a French shipping company in an *ad hoc* arbitration concerning a long-term shipping agent contract - settlement obtained (*EUR 3 million*)
- ❖ Representing an Italian-Qatari consortium against a state-owned company in an ICC arbitration concerning the construction of a gas pipeline (LNG) in Algeria (*EUR 30 million*)
- ❖ Representing a European consortium in an ICC arbitration concerning the construction of an LNG terminal against a French state-owned company (*USD 350 million*)
- ❖ Representing an Italian multinational of the agri-food sector in an *ad hoc* arbitration concerning an international fruit distribution network (*USD 30 million*)
- ❖ Representing a French audiovisual company against a Turkish company in an ICC arbitration concerning two licensing agreements (*USD 30 million*)

### Party Representative (*Misc.*)

- ❖ Representing a Franco-Italian consortium before the Paris Court of Appeal, the *Tribunal des Conflits* and the *Conseil d'Etat* in the context of complex annulment proceedings (setting-aside and revision proceedings, appeal against the exequatur order, setting-aside proceedings before the *Conseil d'Etat*)
- ❖ Assisting French and Vietnamese individuals in the structuring of a European-scale industrial project/investment in the energy sector
- ❖ Representing a Swiss company against a Malaysian company in the context of pre-litigation negotiations (*EUR 1 million - Swiss law*)
- ❖ Representing an Omani construction company before the Paris Court of Appeal against a setting-aside plea of an ICC final award (25 million) in favour of the said company
- ❖ Advising a French company in the pre-litigation phase of a dispute with a West African state entity (*EUR 250,000 - settlement*)
- ❖ Representing an English group of company before the Paris CoA against a setting-aside plea of a partial award and a final award (ICC - EUR 20 million) in favor of the said group
- ❖ Representing a group of English companies in third party proceedings initiated by a State of Central Africa against an exequatur order of an international award in favor of the said group (Paris Court of Appeal)
- ❖ Representing a Russian group of companies in setting-aside proceedings (Paris Court of Appeal)
- ❖ Advising a Libyan drilling company against a Chinese drilling head manufacturer in pre-litigation negotiations concerning a contract for the international sale of goods (*French law - USD 10 million*)
- ❖ Advising a French state-owned entity in debt collection against a bankrupted French company (*EUR 178,000*)
- ❖ Advising a Swiss group of companies specialising in the sale of oil derivatives in Europe (drafting and negotiating contracts with Iranian and European partners; lead counsel in various litigations in France, Spain, Italy, Switzerland and Germany; pre-arbitration negotiations with an Iranian company)
- ❖ Advising an Italian group of companies of the metallurgical sector in two construction lawsuits

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## PUBLICATIONS / SPEAKING ENGAGEMENTS

- ❖ Arbitrage et société en droit OHADA – Directeur scientifique: Dr. Achille Ngwanza  
Panelist: *Les prestataires de services électroniques au service de l'arbitrage dans l'espect OHADA*  
Dakar, Senegal / Sept. 2023
- ❖ 7<sup>th</sup> ICC Africa Regional Arbitration Conference  
Panelist: *Doctrine Africaine en matière d'arbitrage international: Une révolution nécessaire*  
Lagos, Nigeria / June 2023

- ❖ Cameroon Arbitration Week  
Panelist : *There is increasing concerns about corruption in international/investment arbitrations. How are tribunals and institutions dealing with this problem?*  
Yaounde/Douala, Cameroon / May 2023
- ❖ ICC DRS Conference (ICC Centenary)  
*Dispute Prevention and Resolution in Infrastructure, Mining and Energy Projects*  
Panel 1 : *Overview of good practice in project control*  
Panel 2 : *Dealing with allegations of corruption in arbitrations involving public procurements*  
Yaounde, Cameroon / March 2023
- ❖ ICC Institute Training  
*Formation Arbitrage CCI pour les Etats et les Entreprises Etatiques*  
Libreville, Gabon / April 2022
- ❖ ICC YAF  
*Challenges and Opportunities in the African Oil & Gas Industry*  
Douala, Cameroon / April 2022
- ❖ ICC Kenyan Arbitration Day  
Nairobi, Kenya / Sept. 2021
- ❖ ICC Institute Training for Tribunal Secretaries  
Nairobi, Kenya / Sept. 2021
- ❖ 2018 CIArb Annual YMG Conference  
Dublin, Ireland / Nov. 2018
- ❖ 2<sup>nd</sup> ICC Africa Regional Arbitration Conference  
Lagos, Nigeria / May 2017
- ❖ *Instance arbitrale - Consolidation et intervention des tiers. - Litispendance et sursis à statuer*  
Jurisclasseur, LexisNexis (with Alexis Mourre) – *to be published*
- ❖ *L'instance arbitrale – Règles de droit applicables à la procédure – Mise en œuvre de l'instance arbitrale*  
Jurisclasseur, LexisNexis (with Alexis Mourre) – *to be published*
- ❖ *Enforcement of the Yukos Awards: A Second Noga Saga or a New Sedelmayer Fight?*  
ICSID Review - Foreign Investment Law Journal, Vol. 30, Numéro 2, Spring 2015  
(with Julien Fouret)
- ❖ *Panorama of French Case Law*  
The Paris Journal of International Arbitration (2015/2-3) (with Priscille Pedone)
- ❖ *France* in J. Fouret (ed.), *Enforcement of Investment Treaty Arbitration Awards*  
(Globe Law Pub. - 2015)



- ❖ *France* in S. Jagusch & E. Triantafilou (ed.); *Getting the Deal Through - Investment Treaty Arbitration 2015 and 2014, (2014 and 2013)* (with Julien Fouret)