



## Siegfried Elsing, Prof. Dr. LL.M. (Yale)

### Partner

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### Practice Areas

- Mergers & Acquisitions
- International Arbitration & Dispute Resolution
- Complex Litigation & Dispute Resolution

### Honors

- [Listed as one of Germany's Best Lawyers in Arbitration and Mediation, Bet-the-Company Litigation, Corporate Law, International Arbitration, Litigation, and Mergers and Acquisitions Law 2022 by German renown newspaper Handelsblatt / Best Lawyers](#)
- *Who's Who Legal:* Germany 2018 (Domestic and International Arbitration)
- *Best Lawyers* Germany 2019: "Lawyer of the Year" for Litigation
- *Legal 500* 2013: Dispute Resolution
- Legal Experts 2012: Europe, Middle East & Africa - Corporate M&A

Siegfried H. Elsing, based in Orrick's Düsseldorf office, is a globally recognized international arbitration lawyer with more than 30 years of experience acting as counsel, party-appointed arbitrator, sole arbitrator or chairman. He represents private investors, international companies, sovereign states and state agencies on a national and international level.

Siegfried has acted in approximately 300 arbitrations, including ad hoc proceedings as well as arbitral proceedings under the rules of leading arbitral institutions such as DIS, HCCI, HKIAC, ICC, ICSID, SCC, SCAI, VIAC and others. From 2011 to September 2017, he served on the Panel of Conciliators for the Administrative Council of the International Centre for Settlement of Investment Disputes (ICSID).

Siegfried's experience extends in particular to complex disputes involving M&A and corporate transactions, investment protection, energy law, infrastructure disputes, financing arrangements, insurances, joint ventures, distributorship agreements and IP disputes. He also advises on transactional matters, financing, licensing, construction, joint ventures and M&A transactions.

He is dual qualified, admitted in both Germany and New York, and is fluent in German, English and French. He has appeared as a legal expert witness in the German, U.S. and UK courts (on German law matters) and before other foreign law-making institutions.

Market commentary in Chambers Global 2020 describes Siegfried Elsing as a "star individual" who "is frequently appointed as arbitrator on complex cross-border arbitrations". He is lauded as "a leading practitioner in investment arbitration" with "extensive expertise as arbitrator on investment cases".

Siegfried co-founded German law firm Hölters & Elsing in 1989 and oversaw the firm's merger with Orrick in 2008.

Since 2007 he is Honorary Professor at the Heinrich Heine University Faculty of Law, Düsseldorf, where he teaches

and Dispute Resolution (Germany)

- Best Lawyers Germany 2020: “Lawyer of the Year” for International Arbitration
- Honorary Professor, Heinrich-Heine-University, Düsseldorf (since 2007)
- Best Lawyers: Lawyer of the Year 2012 - Arbitration and Mediation
- Who's Who Legal: Germany 2015 - Most Highly Regarded Individuals in the field or arbitration
- Honored by German Business Service Handelsblatt - Best Lawyers 2014 in the practice areas of Arbitration and Mediation, Bet-the-Company Litigation, Corporate Law, International Arbitration, Litigation und Mergers & Acquisition.
- Honored by German Business Service Handelsblatt - Best Lawyers 2013“ - in the practice areas of Arbitration and Mediation, Corporate, Litigation, M&A.
- The European *Legal 500*, US Special Edition 2012/Law Firms in Europe/Dispute Resolution. Recommended as well

International Arbitration and Civil Procedure. Siegfried is a member of the Board of the German Arbitration Institute (DIS) and was (until May 2020) a Council Member of the American Arbitration Association (AAA). Siegfried was a member of the Drafting Committee for 2018 DIS Arbitration Rules. He is co-editor of the German Arbitration Journal (SchiedsVZ). Siegfried was also chair of the Mediation Committee of the International Bar Association (IBA).

In 2013 Siegfried was selected to serve as Honorary Consul of the Grand Duchy of Luxembourg.

### Representative Engagements

Representative engagements in the area of energy law include:

- Serving as party-appointed arbitrator in an ICC dispute in relation to an LNG supply agreement with an amount in dispute of several US\$ 100 million.
- Serving as party-appointed arbitrator in a complex US\$ 3 billion arbitration under the ICC Rules regarding the adjustment of the price provisions for the delivery of Russian natural gas to a European state.
- Acting as chairman in ICC proceedings relating to a US\$ 1 billion dispute between a Dutch and an Italian energy company involving the issue of a price review within a long-term agreement for the sale and purchase of natural gas.
- Appointed by one of the world's largest stock-listed power and gas corporations to act as an arbitrator in a number of ad-hoc proceedings against different German energy service providers relating to price adjustment claims.
- Appointed as arbitrator by a leading Germany-based energy trading company against a major global corporation for claims arising out of a long-term gas sale agreement in the amount of US\$ 73 million.
- Serving as chairman in ad-hoc proceedings initiated by a Dutch energy company against one of the leading utility groups in Germany arising out of the joint venture agreement regarding the construction and operation of a gas storage cavern.
- Serving as chairman arbitrator in several arbitral proceedings concerning utility service providers in Turkey.

An indicative selection of Siegfried's experience with regard to infrastructure and construction projects includes:

- Acting as counsel with regard to the construction of an offshore wind farm project in the North Sea.
- Representing as counsel a leading hydro power equipment supplier regarding the construction of a hydro power plant in Greece.
- Appointed as arbitrator in proceedings under the auspices of the ICC regarding a frustrated EUR 1 billion investment for the construction of a hotel complex.

Examples for his engagements in Corporate Law and Post M&A Disputes include the following:

- in Corporate and M&A (3rd tier firm).
- *Who's Who Legal* 2012: Commercial Arbitration 2012 and Germany 2012 (Arbitration and Commercial Litigation)
  - *Best Lawyers* Germany 2017: recognized for Arbitration and Mediation, Bet-the-Company Litigation, Corporate Law, International Arbitration, Litigation, and Mergers and Acquisitions Law
  - *Chambers Global* 2013: Arbitration (International): Most in Demand Arbitrators (Band 1), Europe-wide - Dispute Resolution: Most in Demand Arbitrators (Band 1), Germany - Dispute Resolution (Foreign Experts)(Spotlight Table), Germany - International Arbitration (Experts Based Abroad)(Spotlight Table), USA
  - *Legal 500 EMEA* 2016: "Leading Individual" for Arbitration including International Arbitration
  - *Best Lawyers* Germany 2018: recognized for Arbitration and Mediation, Bet-the-Company Litigation, Corporate Law, International Arbitration, Litigation, and Mergers and Acquisitions Law
  - Representation as counsel the insolvency receiver of AgfaPhoto GmbH in a series of ICC arbitrations with the former parent Agfa-Gevaert in relation to the carve out of the consumer imaging business.
  - Acting as arbitrator in a USD 200 million post M&A dispute between a Russian and a Turkish company arising out of the sale of a Turkish group of companies operating in the energy sector.
  - Serving as party-appointed arbitrator in proceedings under the rules of the German Institution of Arbitration in a EUR 800 million claim raised by a major European gas transport and infrastructure group of companies against a joint venture with respect to the acquisition of a gas transportation pipeline system.
- His investment related work includes:
- Acting as Chairman in the ICSID arbitration RSM Production Corp. vs. Saint Lucia, ICSID-ARB 12/10.
  - Appointed as party nominated arbitrator in the ICSID arbitration Ali Alyafei vs. Hashemite Kingdom of Jordan, ICSID-ARB 15/24.
  - Acting as Chairman in an arbitration under the Swiss Rules involving a middle-eastern State with regard to a public license.
- Examples of other engagements include:
- Acting as party-appointed arbitrator in a USD 1 billion dispute under the ICC rules with regard to a FRAND licensing agreement.
  - Counsel to the executor of a will with regard to a complex heritage dispute.
  - Serving as chairman in an ad hoc-arbitration with regard to damage claims raised by a major bank against a former member of the board of directors.

## Publications

### Publications (since 2010)

- *Civil Law v. Common Law: Revisited in the Context of Ensuring Legitimacy and Delivering Efficiency*, *Korean Arbitration Review*, Vol. 11, 2020, 19-25.
- *Arbitrator Independence – Myth and Reality* ["*Schiedsrichterliche Unabhängigkeit – Vorurteile und Wirklichkeit*"], *Zeitschrift für Schiedsverfahren*", SchiedsVZ 2019, 16-23
- *The Role of Enterprise Value When Determining Damages in Post M&A Disputes* ["*Die Rolle des Unternehmenswertes bei der Bestimmung der Höhe des Schadensersatzanspruchs in Post M&A Streitigkeiten*"], together with Margaretha Kramer, in: Tönnies [Ed.], *Festschrift für Bernhard Großfeld zum 85. Geburtstag*, Verlag C.F. Müller, 2019, p. 109-120
- *Multiparty Arbitration and Third Parties in Arbitration* ["*Mehrparteien und Drittbeteiligung*"], Chapter 9, in: Hanns-Christian Salger, Rolf Trittman [Eds.], *Internationale Schiedsverfahren, Praxishandbuch*, C.H. Beck Verlag, 2019
- *Post M&A Disputes* ["*Post M&A Streitigkeiten*"], Chapter 28, in: Hanns-Christian Salger, Rolf Trittman [Eds.], *Internationale Schiedsverfahren, Praxishandbuch*, C.H. Beck Verlag, 2019

- JUVE Handbook 2017: listed under “Leading Names in Arbitration”
  - JUVE Handbook 2016: listed under “Leading Names in Arbitration”
  - *Best Lawyers* Germany 2017: “Lawyer of the Year” for Litigation
  - *Best Lawyers* Germany 2018: “Lawyer of the Year” for International Arbitration
  - *Chambers Global* 2017-2019: Band 1 for “Europe-wide, Arbitration (International): Most In Demand Arbitrators“ and “Star Individual” for “Germany, Dispute Resolution: Most in Demand Arbitrators”
- Education**
- Second State Examination, Higher Regional Court Düsseldorf, 1978
  - First State Examination, Higher Regional Court Hamm, 1974
  - Studies, Freiburg, Lausanne and Münster
  - LL.M., Yale Law School, 1979
  - Dr. jur., University of Münster, Faculty of Law, 1976
- Memberships**
- Vienna International Arbitral Centre (VIAC)
  - American Arbitration Association (AAA) 2009
- *The New DIS Arbitration Rules 2018* [“Die neue DIS-Schiedsordnung 2018“], together with Alexander Shchhavelev, IPRax, September/October 2018, p. 461-473
  - *TTIP and the Spill-Over Effect on Commercial Arbitration* [„TTIP und der Spill-over-Effekt auf die Handelsschiedsgerichtsbarkeit“], together with Franziska Gräfin Grote, RIW Heft 6, June 2018, 321-339
  - *DIS-Rules 2018 – Proven measures in new robe* [“DIS-Schiedsordnung 2018 – Altbewährtes in neuem Gewand“], together with Dr. Alexander Shchhavelev, M&A Review 4/2018, 118-119
  - *Post M&A Disputes under German Law*, together with Margaretha Kramer, in: Rolf A. Schütze, et al. [Ed.], Festschrift für Reinhold Geimer, Munich, C.H. Beck Verlag 2017, 67-80
  - *The Role of Party-Appointed Arbitrators, together with Alexander Shchhavelev*, in: Patricia Shaughnessy and Sherlin Tung [Eds.], *The Powers and Duties of an Arbitrator - Liber Amicorum Pierre A. Karrer*, Wolters Kluwer, 2017, 65-78
  - *The Binding Effect of an Expert Determination* [“Bindungswirkung von Schiedsgutachten“], *Journal of Comparative Legal Studies* (Zeitschrift für Vergleichende Rechtswissenschaft) 2015, Volume 4, 568-590
  - *Failure to render or rendering of false information in an M&A Deal* [“Unterlassene oder falsche Information im M&A Deal“], in: Heiko Ahlbrecht, et al. [Ed.], *Unternehmensstrafrecht*, Festschrift zum 65. Geburtstag für Jürgen Wessing, Munich 2015
  - *Stop the panicmongering* [“Schluss mit der Panikmache“], *Handelsblatt*, 5 March 2015, Germany
  - *Interview: Arbitration is inevitable for investors’ protection* [“Interview: Schiedsgerichte sind für Investitionsschutz unumgänglich“], *Börsenzeitung*, 7 March 2015, Germany
  - *The Disqualification of Arbitrators in ICSID Arbitration*, in: Beata Gessel-Kalinowska vel Kalisz [Ed.], *The Challenges and the Future of Commercial and Investment Arbitration*, Liber Amicorum Prof. Jerzy Rajski Sąd Arbitrażowy przy Konfederacji Lewiatan, Warsaw 2015
  - *Damages in Post M&A Disputes using the example of a warranty on financial statements and culpa in contrahendo* [“Das Interesse beim Schadensersatz in Post-M-A-Streitigkeiten am Beispiel der Bilanzgarantie und der culpa in contrahendo“], Matthias Schüppen, Jens Blumenberg, Georg Crezelius, Dietmar Gosch [Ed.], *Festschrift für Wilhelm Haarmann*, IDW Verlag GmbH, Düsseldorf 2015
  - *Third-party notice and joinder of third parties in international arbitration* [“Streitverkündung und Einbeziehung Dritter (Joinder) in der internationalen Schiedspraxis“], in: José Christian Cascante, Andreas Spahlinger, Stephan Wilske [Ed.], *Global Wisdom on Business Transactions, International Law and Dispute Resolution*, Festschrift zum 65. Geburtstag für Gerhard Wegen, Verlag C.H. Beck, Munich 2015
  - *Ordering security for costs in international arbitration proceedings* [“Zur Anordnung einer Kostensicherheit in internationalen Schiedsverfahren“], in: Prof. Dr. Dr. h.c. Reinhold Geimer, Athanassios Kaissis, Roderich C. Thümmel [Ed.], *Ars aequi et boni in mundo*, Festschrift zum 80. Geburtstag für Rolf A. Schütze, Verlag C.H. Beck, Munich 2015



- 2016 Board Member, since 2016 Council
- American Bar Association (ABA)
- Association Internationale des Jeunes Avocats (AIJA), International Association of Young Lawyers, 1990-1991 President
- Association Suisse de l'arbitrage (ASA), Swiss Arbitration Association
- Deutscher Anwaltverein e.V., German Bar Association
- Deutsche Institution für Schiedsgerichtsbarkeit (DIS), German Institution of Arbitration, since 2012 Member Board of Directors
- International Bar Association (IBA), 2007 - 2008 Chair - Mediation
- International Council for Commercial Arbitration (ICCA)
- Kuala Lumpur Regional Centre for Arbitration (KLCA), since 2014
- London Court of International Arbitration (LCIA)
- *International Arbitration Is Not Obsolete*, Law 360, 5 December 2014, New York, USA
- *Arbitral proceedings have proven successful – Misled discussions regarding investment protection within the framework of TTIP harms the global trade* [„Schiedsverfahren haben sich tausendfach bei Streitigkeiten bewährt, Irregeleitete Diskussion um den Investitionsschutz im Rahmen des TTIP schadet dem Welthandel], together with Dr. Karsten Faulhaber, Börsen-Zeitung Spezial, 27 November 2014, Germany
- *The necessity of having an oral hearing in disputes concerning the arbitral tribunal's jurisdiction – Decision – Civil and Civil Procedure Law* [„Notwendigkeit einer mündlichen Verhandlung im schiedsgerichtlichen Zuständigkeitsstreit – Entscheidung – Zivil- und Zivilprozessrecht“] – BGH, Beschl. 24 July 2014 – III ZB 83/13 (legal comments), Juristische Rundschau, October 2014
- *Chapter I: Issues Specific to Arbitration in Europe, References by Arbitral Tribunals to the European Court of Justice for Preliminary Rulings*, in: Christian Klausegger, Peter Klein, et al. [Ed.], Austrian Yearbook on International Arbitration 2013, Vienna 2013, 45-59
- *Problems in the Legal Structuring of M&A Transactions* [“Probleme des Unternehmenskaufs in der Gestaltungspraxis“], Conference Volume, 10. Gesellschaftsrechtliche Arbeitstagung, Deutsches Anwaltsinstitut e.V., 2012, 117-157
- *Procedural Efficiency in International Arbitration: Choosing the Best of Both Legal Worlds*, German Arbitration Journal (SchiedsVZ) 2011, Volume 3, 114-123
- *Performance as a Remedy: Specific Issues relating to Competition*, in Michael E. Schneider, Joachim Knoll [Ed.]: Performance as a Remedy: Non-Monetary Relief in International Arbitration, ASA Special Series No. 30, JurisNet, 2011
- *On Babies and Bathwater: Keeping the Good (And Getting Rid Of The Bad) From the Company's Perspective*, in: Arthur W. Rovine [Ed.]: Contemporary Issues in International Arbitration and Mediation, The Fordham Papers 2010, Leiden, Nijhoff, 2011
- *The Influence of the English Language – A Gradual Acceptance of Anglo-American Legal Culture in International Arbitration*, in: S. Kröll, L.A. Mistelis, P. Perales Viscasillas and V. Rogers [Ed.]: International Arbitration and International Commercial Law, Synergy Convergence and Evolution, Liber Amicorum Eric Bergsten, Wolters Kluwer Law & Business, 2011
- *Arbitral Expert Clauses, Arbitration Clauses and Mediation Agreements* [“Schiedsgutachtenklauseln, Schiedsvereinbarungen und Mediationsabreden“], together with Dr. Wilhelm Nolting-Hauff, in: Rotthege/Wassermann [Ed.] Unternehmenskauf bei der GmbH, Wolters Kluwer, Cologne 2010
- *Incoming Tide – The Reception of US-American Law in Arbitration* [“Incoming Tide - Die Rezeption angloamerikanischen Rechts in der Schiedsgerichtsbarkeit“], Deutscher AnwaltSpiegel, Ausgabe 5, 2010, 22-23
- *Product Liability and Civil Procedure in the USA* [“Produkthaftung und Zivilverfahren in den USA“], Industrie- und Handelskammer, Düsseldorf, 2010

- *Mastering the Opening Address*, Mediation Techniques, in Patricia Barclay [Ed.]: IBA E-Book, International Bar Association, 2010, 79-83 (with Danielle Mathiesen)
- *Introduction to International Arbitration in Germany*, Global Arbitration Review, GAR Reference, 2010
- *The Reception of US-American Law in Arbitration: Development, Convergence and Defence Strategies* [*Die Rezeption US-amerikanischen Rechts in der Schiedsgerichtsbarkeit: Entwicklung, Konvergenzen und Abwehrstrategien*], in: Werner F. Ebke, Siegfried H. Elsing, Bernhard Großfeld, Gunther Kühne [Ed.]: Das Deutsche Wirtschaftsrecht unter dem Einfluss des US-amerikanischen Rechts, Symposium for Otto Sandrock, Verlag Recht und Wirtschaft GmbH, Frankfurt am Main 2010
- *Construction of Arbitration Clauses* [*Zur Auslegung von Schiedsvereinbarungen*], in: F. Christian Genzow, Barbara Grunewald, Hans Schulte-Nölke [Ed.]: Zwischen Vertragsfreiheit und Verbraucherschutz, Liber Amicorum Friedrich Graf von Westphalen on his 70th birthday, Verlag Otto Schmidt, 2010, 109-126

### Monographs

- *The DIS Arbitration Rules*, An Article-by-Article Commentary, Kluwer Law International, Alphen aan den Rijn 2020 (ed. with G. Flecke-Giammarco, C. Boog, P. Heckel and A. Meier)
- *Private Limited Partnership* [*Die Kommanditgesellschaft*], Heidelberger Musterverträge, 11th Ed., Verlag Recht und Wirtschaft: Frankfurt am Main 2010 (with Nicholas Kessler)

### Speeches and Programs

- *Burdens sharing in the context of the Covid-19 pandemic* [Verteilung der Lasten der Pandemie], Deutscher Juristentag, 18 September 2020, Hamburg, German

### Appearances, Lectures and Addresses

- *2018 DIS Arbitration Rules – Specific Features*, 6 December 2019, Chamber of Commerce and Industry, Thessaloniki, Greece
- *IP Law and Arbitration*, Graduate Program on International Dispute Resolution (IDR) – Lecture Series, 22 November 2019, Humboldt Universität zu Berlin, Germany
- *FRAND: Price offer as a means to avoid patent law injunctions* [*FRAND: Preisangebot zur Abwendung patentrechtlicher Unterlassungsanordnungen*], 2. Osnabrücker Schiedsgerichtstag 2019, 15 November 2019, Universität Osnabrück, Germany
- *Civil Law v. Common Law: Revisited in the Context of Ensuring Legitimacy and Delivering Efficiency*, 8th Asia Pacific ADR Conference, 20 September 2019, Seoul, South Korea
- *FRAND conditions and arbitration* [*FRAND-Bedingungen und Schiedsgerichtsbarkeit*], 12. Mannheimer IP-Forum, “Ordentliche Gerichte vs. Schiedsgerichte?”, 12 July 2019, Universität Mannheim, Germany
- *FRAND conditions and arbitration* [*FRAND-Bedingungen und Schiedsgerichtsbarkeit*], 12. Studententag “Kartellrecht und

- Schiedsgerichtsbarkeit”, 22 March 2019, Universität Würzburg, Germany
- *IP Arbitration / FRAND disputes: New areas of application for arbitration?*, YIAG Young International Arbitration Group, 11 December 2018, Orrick, Herrington & Sutcliffe LLP, Düsseldorf, Germany
  - *Do all IP law issues raise a concern arbitrability in a dispute*, Humboldt-Universität zu Berlin, 23 November 2018, Berlin
  - *Arbitral Tribunals – Prejudices and Reality* [“*Schiedsgerichte – Vorurteile und Wirklichkeit*”], Symposium „Judicial Independence“ [„*Richterliche Unabhängigkeit*“] in honor of the former president of the Düsseldorf Higher Regional Court Ms. Anne-José Paulsen, 1 February 2018, Industrie-Club Düsseldorf, Germany
  - *Litigation and arbitration of IP disputes*, 24 January 2018, Max Planck Institute Luxembourg for Procedural Law, Luxembourg, Luxembourg
  - *Energy Law and Arbitration*, Graduate Program on International Dispute Resolution (IDR) – Lecture Series, 18 December 2017, Humboldt Universität zu Berlin, Germany
  - *Security for Costs in Investment Arbitration – Admissibility and Pre-conditions* [“*Prozesskostensicherheit in der Investitionsschiedsgerichtsbarkeit – Zulässigkeit und Voraussetzungen*“], Gesprächskreis Investitionsrecht und –schiedsgerichtsbarkeit, Thirteen Annual Conference, 13 November 2017, Frankfurt International Arbitration Center (FIAC) und IHK Frankfurt am Main, Frankfurt am Main, Germany
  - *FRAND jurisprudence of the ECJ and the determination of FRAND rates by arbitral tribunals* [“*Die FRAND Rechtsprechung des EuGH und die Bestimmung von FRAND Rates durch Schiedsgerichte*“], Dispute Resolution Forum (DRF) Düsseldorf and Köln e.V., 18 October 2017, Düsseldorf, Germany
  - 3rd Annual GAR Live Energy Disputes, 15 June 2017, London, United Kingdom
  - *Investment Agreement and M&A in arbitration* [“*Beteiligungsverträge und M&A vor Schiedsgerichten*“], Third Leipzig Conference “Mergers & Acquisition”, 19/20 May 2017, Leipzig, Germany
  - “*Post M&A Arbitration*” – Panel discussion, Munich Private Equity Training (MUPET), 16 June 2016, Munich, Germany
  - “*Post M&A Disputes nach deutschem Recht*” - Law – Made in Germany 2. Symposium of the German Bar Association, 3 September 2015, Düsseldorf, Germany
  - “*Does Arbitration Deliver?*”, Vienna Arbitration Days 2015, 13 February 2015, Wien, Austria
  - “*Mandatory Rules and Energy Investment Projects*”, Camera Arbitrale Milano, 28 November 2014, Italy
  - “*The Future of Investment Arbitration*”, ICC YAF, 19 November 2014, Hamburg, Germany
  - *ADR and Arbitration* [“*ADR und Schiedsverfahren*“], Masters Programme Mergers & Acquisitions, Westfälische Wilhelms-Universität Münster, 17-18 January 2014, 18-19 January 2013, 13-14 January 2012, 24-25 February 2011, 16-17 January 2009, 18-19 January 2008, 12-13 January 2007, Münster, Germany
  - *Creative Procedural Strategies in Arbitral Proceedings, Legitimate Exercise of Fundamental Rights or “Guerilla Tactics”* [“*Kreative Prozessstrategien in Schiedsverfahren,*

*Regelkonforme Wahrnehmung elementarer Rechte oder "Guerrilla Tactics"*], Dispute Resolution Forum (DRF) Düsseldorf und Köln e.V., 25 November 2013, Industrie-Club, Düsseldorf, Germany

- *International Arbitration from the Inhouse-Perspective* [*"Internationale Schiedsverfahren aus der Inhouse-Perspektive"*], BuJ Workshop, Moderation, 23 November 2012, 30 November 2012, Frankfurt, Düsseldorf, Germany
- *Arbitration Practice in Germany* [*"Praxis der Schiedsgerichtsbarkeit in Deutschland"*], Joint Conference of the German Institution of Arbitration (DIS), the IRZ-Foundation and the Deutsch-Serbische Wirtschaftsvereinigung (DSW), 6 November 2012, Belgrade, Serbia
- *Culture Clashes in International Arbitration: Choosing the Best of Both Legal Worlds*, Summer School on European Business Law, Heinrich-Heine-Universität Düsseldorf, 30 August 2012, 27 July 2011, Düsseldorf, Germany
- *Professional supervision of the written Management-Course 'International Contract Management'* [*"Fachliche Leitung des schriftlichen Management-Lehrgangs Internationales Vertragsmanagement"*], Management Circle, 13 June 2012 – 29 August 2012; 16 June 2011 - 1 September 2011, 17 June 2009 - 2 September 2009, 23 May 2007 – 1 August 2007, 30 August 2006 - 2 November 2006
- *Legal and Arbitration Costs*, Principal Moderator, ICCA Congress, 10-13 June 2012, Singapore
- *Problems in the Legal Structuring of M&A Transactions* [*"Probleme des Unternehmenskaufs in der Gestaltungspraxis"*], Gesellschaftsrechtliche Jahresarbeitsstagung, Deutsches Anwaltsinstitut e.V., 23-24 March 2012, Bucerius Law School, Hamburg, Germany
- *Calculation of Damages in Post-M&A-Disputes* [*"Schadensberechnung in Post-M&A-Streitigkeiten"*], Petersberger Schiedstage, 24-25 February 2012, Bonn-Königswinter, Germany
- *European Law Standards for Due Process/References by Arbitral Tribunals to the ECJ for Preliminary Rulings*, Arbitration in Europe - A Framework in the Making?, Vienna Arbitration Days, 17-18 February 2012, Vienna, Austria
- *Arbitration Practice in Germany*, Joint Conference of the Macedonian Bar Association, the German Institution of Arbitration, the German Foundation for International Legal Cooperation and the German Federal Bar, 19 November 2011, Ohrid, Macedonia
- *Bridging the Gap between Common Law and Civil Law in International Arbitration*, Düsseldorf International Arbitration School, Heinrich-Heine-Universität Düsseldorf, 27 September 2011, 21 September 2010, 23 September 2009, 24 September 2008, Düsseldorf, Germany
- *International Arbitration in Austria – A screenshot from the outside*, International Arbitration in Vienna – Past, Present and Future, A Tribute to Werner Melis, VIAC, Hotel Imperial, 16 September 2011, Vienna, Austria
- *Privileges of In-House-Counselors*, 62. Deutscher Anwaltstag, 4 June 2011, Strasbourg, France



- *Witness Statements and Cross Examination*, DRF Dispute Resolution Forum Düsseldorf und Köln e.V., 24 May 2011, Industrie-Club, Düsseldorf, Germany
- *What are the “costs” in Arbitration?*, 11th IFCAI Biennial International Conference 2011, 17 May 2011, Berlin, Germany
- *National and international arbitration and insolvency proceedings* [*“Nationale und internationale Schiedsgerichtsverfahren und Insolvenz”*] at 8. Deutscher Insolvenzverwaltertag, 7-8 April 2011, Berlin, Germany
- *Into an arbitrator’s mind*, Lecture for Graduate students, Europa-Universität Viadrina Frankfurt, 10 March 2011, Frankfurt (Oder), Germany
- *International Civil procedure and International Arbitration* [*“Internationales Zivilverfahrensrecht und Schiedsgerichtsbarkeit”*], Lecture series at Heinrich-Heine-Universität Düsseldorf, October/November/December 2011 (annually since 1999), Düsseldorf, Germany
- *The English Language before German Courts* [*“Englische Sprache vor deutschen Gerichten”*], Ehemaligentreffen des Instituts für Internationales Privat- und Wirtschaftsrecht (Professor Großfeld), 30 October 2010, Rheinisch-Westfälische Genossenschaftsakademie, Münster, Germany
- *Basic Principles of International Commercial Arbitration and Introduction to Alternative Dispute Resolution*, Düsseldorf International Arbitration School, Heinrich-Heine-Universität Düsseldorf, 20 September 2010 (annually since 2000), Düsseldorf, Germany
- *Arbitration* [*“Schiedsverfahrensrecht”*], ARIAS Europe e.V. (Schiedsgerichtsbarkeit in der Assekuranz), 21 September 2010, Hamburg, Germany
- *Common Law Versus Civil Law Approaches to International Commercial Arbitration – Cultural Divide or Convergence?*, DIS/CI Arb Joint Conference, 21-22 October 2010, Frankfurt, Germany
- *Finding the Truth or Finding an Acceptable Solution? The Major Differences Between U.S. and German Litigation and Their Genesis, Purpose and (Unintended) Consequences*, ABA/DAV Joint Conference, 21 June 2010, Frankfurt, Germany
- *Case Study: Disputes Concerning Representations and Warranties, Dispute Resolution in M&A Transactions: Tactics, Challenges, Defences*, 13-14 May 2010, Warsaw, Poland
- *Legal Pitfalls using the German language for Contracts* [*“Fallstricke bei der Verwendung der englischen Sprache als Vertragssprache”*], DRF Seminar, Industrie-Club, 4 May 2010, Düsseldorf, Germany
- *Arbitration vs. Litigation – Selecting the best option – The outlook from the Parties’ Counsel and Arbitrators perspective* [*“Arbitration vs. Litigation Ein Attraktivitätsvergleich, Die Sicht der Parteivertreter und Schiedsrichter”*], DRF-Seminar, Industrie-Club, 2 February 2010, Düsseldorf, Germany
- *Negotiation Techniques and Dispute Resolution – Soft Skills in Today’s Lawyering, Summer School*, Heinrich-Heine-Universität Düsseldorf, 2005-2010, Düsseldorf, Germany

## Languages

- German
- English
- French

#### **Admissions**

- Germany
- New York